Total No. of Pages: 1

Seat No.

## B.B.A.(Part - III)(Semester - VI) Examination, April -2017 Foundation of Human Skills (Paper-II) Sub. Code: 43966

Day and Date: Tuesday, 18 - 4 - 2017

**Total Marks: 40** 

Time: 12.00 p.m to 02.00 p.m.

Instructions:

- 1) All questions are compulsory.
- 2) Figures to the right indicates full marks.
- Q1) Discuss the Erickson's Eight life stages of personality and show its relations to organisational life. [14]

## OR

What is Interpersonal skills? Explain the Methods used to develop Interpersonal skills. [14]

Q2) Write short answers (any two):

 $[2 \times 8 = 16]$ 

- a) Explain various New Managerial skills.
- b) Discuss the methods used to develop decision making skills.
- c) Explain career Management. What are basic career Anchors.
- d) What is stress? How stress can be managed.
- Q3) Write short notes (Any Two)

 $[2 \times 5 = 10]$ 

- a) Locus of Control
- b) Career Stages
- c) Career options in management
- d) Factors affecting personality

